

The Distributor

Smokey Point Distributing, Inc.

Happy Birthday

"Thousands of candles can be lit from a single candle, and the life of the candle will not be shortened. Happiness never decreases by being shared." ~ Buddha

❖ McClure, Danny	Aug 04 th
❖ Mosher, Robert	Aug 04 th
❖ Galvan, Jimmy	Aug 06 th
❖ Erzen, Kriss	Aug 07 th
❖ Warr, Linda	Aug 08 th
❖ Solano, Kim Oliver	Aug 09 th
❖ Wert, Archie	Aug 11 th
❖ Fuller, Troy	Aug 12 th
❖ Trapp, Robert	Aug 13 th
❖ Hollis, Eric	Aug 14 th
❖ Wendt, Pamela	Aug 14 th
❖ Yant, Makenzie	Aug 15 th
❖ Geringswald, Evelyn	Aug 16 th
❖ Barbour, Wendell	Aug 16 th
❖ Carswell , Geoffrey	Aug 17 th
❖ Wendt, Eric	Aug 19 th
❖ Adams, Robert	Aug 21 th
❖ Melvin, Edward	Aug 22 th
❖ Bales, Judy	Aug 23 rd
❖ Herd, Jennifer	Aug 25 th
❖ Shipman, Ted	Aug 27 th
❖ Crites, Shannon	Aug 29 th

Visit the SPD Facebook Page

For up to the minute information check out our updates on Smokey Point Distributing Facebook page:

Have any pictures from the road, news, events, happenings, recipes or anything else you would like to submit for posting, send them to social@spdtrucking.com

Happy Anniversary

"Courage is the discovery that you may not win, and trying when you know you can lose." ~ Tom Krause

❖ Herd, Jennifer	01 Yr	Aug 28 th
❖ Herd, William	01 Yr	Aug 28 th
❖ Jagger, Nicholas	01 Yr	Aug 07 th
❖ McAtee, Frank	01 Yr	Aug 28 th
❖ Short Robert	01 Yr	Aug 08 th
❖ Thomas, Poullette	01 Yr	Aug 28 th
❖ Thomas, Terry	01 Yr	Aug 28 th
❖ Michener, Brian	02 Yrs	Aug 01 st
❖ Neu, Jeff	02 Yrs	Aug 07 th
❖ Sims, Steve	02 Yrs	Aug 12 th
❖ Casady, Kevin	03 Yrs	Aug 29 th
❖ Cummins, Robert	03 Yrs	Aug 13 th
❖ Cummins, Sandra	03 Yrs	Aug 13 th
❖ Erzen, Daryl	03 Yrs	Aug 01 st
❖ Erzen, Kriss	03 Yrs	Aug 01 st
❖ Heard, Korissa	03 Yrs	Aug 24 th
❖ Marshall , Paul	03 Yrs	Aug 29 th
❖ Tyler, Robert	03 Yrs	Aug 08 th
❖ Wendt, Eric	03 Yrs	Aug 15 th
❖ Wendt, Pamela	03 Yrs	Aug 15 th
❖ Elliott, Steve	04 Yrs	Aug 15 th
❖ Funderburg, David	04 Yrs	Aug 24 th
❖ Warren, Willie	04 Yrs	Aug 10 th
❖ Bourland, Grayson	05 Yrs	Aug 04 th
❖ Gadotti, Tricia	05 Yrs	Aug 16 th
❖ Phelps, James	06 Yrs	Aug 27 th
❖ Johnson, Tyler	07 Yrs	Aug 25 th
❖ Weber, Joseph	07 Yrs	Aug 13 th
❖ Adams, Robert	08 Yrs	Aug 14 th
❖ Surber, John	08 Yrs	Aug 7 th
❖ Leoso, Lisa	10 Yrs	Aug 18 th
❖ Tauzin, Chris	16 Yrs	Aug 2 nd



AUGUST

Leaders of the Road!

The following lists the SPD Drivers with **Exceptional & Perfect Logs and no CSA Violations**: No form and manner problems, no fueling errors, and complete and legible billing paperwork submitted within 48 hours of delivery. Keep up the awesome work.

Artis, Jason	Baker, Otis	Baldwin, George
Bales, David	Bales, Judith	Barbour, Wendell
Beaumont, Nigel	Blakeley, Deborah	Bohren, Donald
Brock, Sheldon	Brock, Thomas	Buttram, Leslie
Carsner, Robin	Carsner, Rodney	Chelius, Thomas
Colestock, Kevin	Cortez, Ramon	Davis, Robert
Dean, Jim	Denser, Tom	Devine, Colin
Dewey, Chris	Dewey, Dave	Dill, Jesse
Douglas, Randy	Echols, Teena	Elliott, Dolores
Elliott, Steve	Erzen, Daryl	Erzen, Kriss
Facklam, Lloyd	Facklam, Wendy	Fitzgerald, Kyle
Foss, Kimberly	Gaimster, George	Galvan, Jimmy
Garcia, Ron	Gates, Bridgit	Geringswald, Evelyn
Geringswald, Robert	Green, Mike	Green, Sheryl
Hall, Tad	Heidel, Colette	Henthorn, Paul
Holden, Rondalyn	Hopkins, James	Howland, Steven
Hubbard, Steven	Hurst, Mia	Hurst, Steven
Jamar, Hollis	Johnson, Bonnie	Juern, Carl
Kelley, Scott	Kent, Bonnie	Koder, Everette
Larson, Douglas	Larson, Ray	Lawson, Kenneth
Legare, Felix	Legare, Helen	Leidal, Dan
Lynch, Velvin	Lyons, William	Macho, Mirela
Macho, Richard	Marshall, Paul	Matthews, Erik
Mcatee, Frank	Mccolgin, Ricky	McCrary, Rickey
Meredith, Earl	Michener, Brian	Miller, Dave
Moore, Robert	Morrow, Elizabeth	Morrow, Richard
Murillo, Dennis	Neu, Jeff	Northrup, Clyde
Osborne, Nolan	Pena III, Carlos	Perry, Jan
Perry, Jeremy	Pilon, Mitchell	Presley, James
Prosperi, Joseph	Rahman, Harold	Rahman, Kathie
Robarge, Leslie	Rodriguez, Bobby	Romero, Rick
Schmittten, Ronda	Senteney, Jason	Shore, Perry
Short, Robert	Solano, Kim Oliver	Sprague, James

Leaders of road continued:

Sprague, Leann
Terpenning, Leslie
Tyler, Robert
Watson, Floyd
White, Cindy
Winston, Keith
Zapfe, Edward

Terflinger, David
Thompson, Tom
Warr, Howard
Webb, Cricket
White, Lenny
Winters, Josephe

Terletter, Richard
Turner, Martha
Warr, Linda
Webb, Larry
White, Randy
Yohn, Joshua

Thanks to each Driver for doing a **Superb Job!** We hope as time goes on this list will continue to grow. We look forward to adding your name to this list!

Each month we will post a list of SPD Drivers with great logs and no CSA Violations. Please remember to turn in your Trip Packs within 48 hours of delivery, in a complete and legible manner with all billing documents.

Susan G Koman 3 Day Walk

Frank McAtee, Driver of Truck 284, needs your help turning his beard pink.

Frank will be walking in the Susan G Koman 3 Day Walk on September 18-20. He has until September 1st to raise money.

People can donate by going to ["the3day.org"](http://the3day.org) and typing in Frank McAtee. If he meets his goal he will color his beard pink!

Through the magic of Photoshop, we have captured how lovely Frank's beard will look in pink!

If he can raise the money by the end of August, he will work the Sturgis Motorcycle Rally with a pink beard.



Driver Forum

Every Wednesday at 9am PST in the
Arlington Driver Lounge

If you are at the Arlington Terminal on Wednesday at 9am, please join us in the Driver Lounge for the weekly Driver Forum.

Each month we cover a driver related topic from proper load securement, the current road inspection blitz to electronic logs. Upcoming topics will be Seat Belt Safety, Communication, Fuel and Health with Guest Speaker CVEO 3 David Armstrong, District 7 Interior Supervisor from Washington State Patrol Commercial Vehicle Enforcement Bureau.

For those who cannot make the weekly forum, we are looking at providing better conference call capabilities so drivers can to call in, ask questions and participate in the discussions.

Drivers can also catch up on the Driver Forum via video. We have taped the past two forums and made them available through provided links. (Please check your emails for these links.) Videos are posted as unlisted and can only be viewed with these provided links.

Drivers on a limited data plan that cannot download videos can bring Liz, in the Licensing Department, a thumb drive so she can copy any or all of the past Driver Forum videos so you may watch them at your convenience.



APU Start Up & Parking Space

It's getting close to that time of the year when the nights become chilly.

If you have a diesel fired heater you can set the APU to start up when the batteries get below a set voltage. This will allow you to run the inverter and get the "comforts of home" while running the diesel heater to stay warm.

Imagine how nice it will be not to hear some an engine running but still be warm comfortable.

If you need direction on set up, please feel free to contact Mike Young and he will be more than happy to set you up!

Please keep in mind that we have out grown our Arlington yard. If you are disconnected from your trailer, please do not park your truck in front of the trailer area. Drivers need to be able to drop their trailers in the trailer area. We thank you for your cooperation.

Let's all work together and before you know it we will be in our new fancy place with plenty of room.

We are what we believe we are. ~C. S. Lewis

Mike Young
Fleet Efficiency Specialist



City of Arlington Press Release

For Immediate Release

July 14, 2015

Legislature's \$39 million funding will widen Arlington's SR531 to ease traffic congestion, enhance city's industrial park

Arlington, Wa. - Recent state funding of \$39.3 million for the widening of SR531 (172nd St. NE) from 43rd Ave. NE to 67th Ave. NE will provide significant improvements in traffic safety and economic development along one of the city's most important arterials.

The city has been promoting the project for years, even hosting Gov. Jay Inslee to tour the area earlier this year with Mayor Barbara Tolbert and city staff pointing out the reasons the project is so essential. City officials also worked to educate local legislators about the project during this year's legislative session.

The heavily traveled road is a major transportation link between Interstate 5 and SR9, serving shopping centers, a wide variety of businesses and the Arlington Municipal Airport Industrial Park, home to more than 170 advanced manufacturing companies, including dozens that are key aerospace suppliers to The Boeing Co. for all of its airliners, from the 747 to the 777X and its new 787.

Those Arlington businesses provide more than 5,500 family-wage jobs, including several hundred recently added at Senior/AMT, a primary Boeing supplier that ships more than \$500,000 worth of products daily through the SR531 corridor.

Public safety is also involved. Presently, the traffic on crowded SR531 results in as many as 40 collision accidents annually, often backing up traffic for four hours or more for a single accident.

"We are ecstatic with the full funding for the expansion of SR531," said Chris Nussbaum, Universal Aerospace Company, Inc. "This would not have happened without the determination of Mayor Tolbert, and members of the Arlington City Council, who took every opportunity to remind state legislators of the need for the roadway widening."

Randy Bellon, CEO of Bowman Manufacturing at the Arlington Airport, said "the widening of SR531 is great news for local businesses and employees that are impacted by this traffic bottleneck on a daily basis. I cannot thank Mayor Tolbert and her staff enough for their dogged determination with our legislature and WSDOT to get the widening project fully funded."

Bellon said his business has been part of the effort to fund the widening of SR531 since his company relocated to the West side of the airport in 2007, noting that "the effort to widen SR531 has been ongoing for the last 20 years...to go from no funding to full funding in three years is more progress than we had in the previous seventeen. We couldn't be more thrilled with this news!"

John Kooy, president of John H. Kooy Trucking Inc., in Arlington, said, "Mayor Tolbert's considerable efforts at the state legislature, including bringing the governor and legislators from around the state to visit Arlington, have paid off. With the expansion project now secure, I'm looking forward to making Arlington my permanent home for years to come. The Mayor and city officials continue to make changes that promote an excellent environment for businesses or all kinds to thrive and succeed."

In discussions with Gov. Inslee and others, the city emphasized that widening SR531 will help more than local businesses; since Arlington's strong manufacturing presence helps attract businesses throughout the county. Local officials also reminded state legislators that Snohomish County has 10 percent of the state's population, provides nine percent of its jobs and produces nine percent of the state's total economic output. Counting the presence of the Boeing Co. in Everett and aerospace suppliers in Arlington and other areas, the county ranks first in manufacturing in the state, with 65,000 direct jobs at more than 745 companies and \$6.2 billion in wages supported by manufacturing and aerospace jobs.

SPD in Pictures



Practice **SAFETY FIRST**. Hollis Jamar, Truck 365

Grandpa Steven Sims welcomes his newest Grand Daughter, Ryan Sims, to the world.



Lloyd Christmas and Harry Dunne are caught in act of working extremely hard.
(Pictured from left to right)



Published: Monday, July 27, 2015, 12:01 a.m.

Homegrown national trucking firm builds new headquarters in Arlington



John Wolcott / For HBJ

Smokey Point Distribution president and CEO Dan Wirkkala is looking forward to the completion of the company's new headquarters on a 16-acre site in the Arlington Airport Industrial Park. The business has a fleet of more than 250 trucks of various colors and 400 trailers.

By John Wolcott

For The Herald Business Journal

ARLINGTON — A state-of-the-art steel structure rising on a 16-acre site in Arlington's airport industrial park will be the new headquarters for Smokey Point Distributing, a new chapter for a company that's one of the nation's most successful

long-haul trucking companies.

The 50,496-square-foot building is due to open in the spring and will be more than double the size of the company's current location at 172nd Street NE and 59th Avenue NE.

“We've been at our smaller site for 16 years and our business has rapidly outgrown our space,” said President and CEO Dan Wirkkala. “We have people and trucks squeezed into many small buildings and facilities. In the new location we'll have plenty of space for our fleet of vehicles, a large new maintenance shop, training facilities, a lunch room, drivers lounge and well-organized offices.”

He did not want to say the cost of the project other than it was in the millions. Arlington's Coast Construction Group is building Smokey Point Distributing's new headquarters.

Smokey Point Distributing specializes in moving a variety of freight for aerospace, construction and other industries to destinations in the U.S. and Canada. The company has more than 250 semi-trucks, 400 trailers, 300 drivers and a large on-site office and shop staff.

Much of Smokey Point Distributing's success comes from its attitude about how it treats its employees, Wirkkala said.

“Our drivers are the backbone of our operation. They sacrifice time away from their families, traveling as much as 125,000 miles a year, 500 to 600 miles per day, through all kinds of weather and extreme driving conditions. They're our face to our customers, too. Because it's difficult to find drivers who want to spend so much of their life on the road we cater to them,” Wirkkala said. “As drivers gain more tenure with us, we even try to give them their choice of the make, model and color of their trucks.”

Wirkkala gained his deep respect for drivers when he worked in the operations department for many of his 30 years with the company.

Steve Sims, the company's chief financial officer, agrees.

“We go to great lengths to support our customers,” he said. “They trust us to move a lot of precious cargo. To do that takes great expertise. It's the drivers who get the

cargoes delivered safely.”

That attitude has resulted in many of the firm's employees being with the company 15 to 25 years or more. Among the drivers, the company has an enviable 16 percent turnover versus an industry standard rate of 97 percent.

Smokey Point Distributing started in 1979 when Matt Berry launched what was then called A&P International as a van-hauling business. The original business grew rapidly after Berry landed a contract with the former Bayliner boat manufacturer in Arlington. As it grew, the company developed a safety record that led to promoting its handling of shipments with a new motto: “Transporting Your Precious Cargo.” The company has won the most elite award offered by Great West Casualty Co., the Platinum Safety Trophy, seven times in the last eight years for its great record on the road. “We're a national leader in open-deck trailer diversity, accommodating special, unusual and unique loads,” Wirkkala said.

One of the satisfied customers, Florida-based Triton Submarines, credits Smokey Point Distributing for delivering its \$3 million, two-person submarine, that took 18 months to build, in perfect condition.

Aerospace firms are also a big part of the firm's customer roster.

Wirkkala recognizes that being part of the supply chain for that industry niche is very demanding but “it aligns really well with the way we structure our business.”

To meet the needs of its national customer base, the company has developed its own network of trucking terminals around the country. In 2008, Smokey Point Distributing was acquired by Daseke, Inc., a growth-focused transportation company offering specialized trucking services throughout North America.

“When we joined Daseke, they knew we had a proven recipe for success,” Wirkkala said. “They gave us autonomy, left our management staff intact and gave us the financial resources we needed to grow.”

AFLAC OPEN ENROLLMENT



EVERY THURSDAY IN AUGUST
6th, 13th, 20th, 27th
1:00 TO 3:00 PM

More information:

SPD'S Aflac Specialist Randy Wallace
Arlington Home Office

- Off-The-Job disability coverage
- One Day Pay
- Hospital Plans
- Direct Deposit.

Open Enrollment Begins August 1st RANDY_WALLACE@US.AFLAC.COM